

9 profile being based on whatever information is available about the customer at  
10 the time of assignment;  
11 capturing by the customer the on-line e-commerce site's actions;  
12 formulating by the customer a profile of the on-line e-commerce site;  
13 negotiating by the on-line e-commerce site with the customer based on  
14 [the customer's] a dynamically changing profile of the customer; and  
15 changing by the on-line e-commerce site the customer's dynamically  
16 changing profile during negotiations based on [the customer's] an observed  
17 behavior of the customer.

---

1 5. The computer assisted on-line negotiation method recited in claim 1, further  
2 comprising the steps of:  
3 capturing by the on-line e-commerce site direct interactions by the  
4 customer with the on-line e-commerce site, said direct interactions including  
5 the customer's "click-through stream"[ and other direct interaction with the  
6 on-line e-commerce site]; and  
7 analyzing [the interaction] said direct interactions with the on-line e-  
8 commerce site to update the customer's dynamic profile.

---

1 10. The computer assisted on-line negotiation method recited in claim 9,  
2 wherein actions by the on-line e-commerce site on which the site's profile is  
3 dynamically modified include offering of terms, said terms including prices of  
4 items [offered] for sale, packaged deals and bonuses.

---